

**JOINT CAPITAL & INFORMATION TECHNOLOGY COMMITTEES
MEETING AGENDA**

December 3, 2020

9:00 AM

Virtual Meeting

CALL TO ORDER

Feniosky Peña-Mora

- **ADOPTION OF MINUTES – November 5, 2020**
- **SENIOR VICE PRESIDENT’S REPORT**

Feniosky Peña-Mora

Christine Flaherty

ACTION ITEMS

- **Resolution** **Ebone Carrington / Christine Flaherty**
Authorizing the New York City Health and Hospitals Corporation (“NYC Health + Hospitals”) to execute a contract with Rising Sun Construction, LLC (the “Contractor”) for an amount not to exceed \$12,425,781.30 for construction services necessary for the reconstruction of the exterior façade rehabilitation at NYC Health + Hospitals / Harlem Hospital Center (the “Facility”) with a 15% contingency of \$1,866,453 for unexpected changes in scope yielding a total authorized expenditure of \$14,292,234, with a total project budget of \$16,527,512.

Vendex: Pending
EEO: Approved

- **Resolution** **Jeffrey Lutz**
Authorizing New York City Health and Hospitals Corporation (the “**System**”) to execute a three-year requirements contracts with G-Systems, Inc. (“**G-Systems**”), Coranet Corp. (“**Coranet**”) and Mason Technologies, Inc. (“**Mason**”) for structured cabling services and rack/cabinet solutions with the System with two one-year options to renew such contracts with each firm and with the total cost of all three contracts over their full potential five-year terms not to exceed \$75.5M.

Vendex: Approved for all vendors.
EEO: Pending for all vendors.

OLD BUSINESS

NEW BUSINESS

ADJOURNMENT

CAPITAL COMMITTEE MEETING MINUTES

November 5, 2020

Capital & IT Committees Meeting - November 5, 2020

As reported by Feniosky Peña-Mora/José Pagán

Committee Members Present: José Pagán, Feniosky Peña-Mora, Freda Wang, Sally Piñero-Hernandez, Scott French representing Steven Banks in a voting capacity, Barbara Lowe, Mitchell Katz left at 9:47, Matthew Siegler joined at 9:47 representing Dr. Katz in a voting capacity.

Mr. Peña-Mora called the meeting to order at 9:07 a.m.

Upon motion made and duly seconded the minutes of the Capital Committee meeting held on October 8, 2020 were approved.

Senior Vice President's Report

Christine Flaherty, Senior Vice President, Office of Facilities Development presented her report.

Mrs. Flaherty began by noting that Healthcare Facilities and Engineering week was celebrated the previous week, for which staff were acknowledged for their work in supporting crucial hospital operations. She thanked staff within the hospitals and central office for their tireless efforts and accomplishments. She highlighted energy projects being completed throughout the system, including a project at Kings County with a cost saving efficiency of \$1.4M over the past years and reducing carbon emissions.

Mrs. Flaherty advised that Kim Mendez, Senior Vice President, Enterprise Information Technology Services (EITS) Administration, would be partnering in presenting two items on the agenda related to EITS and thanked her and her team for their efforts and support.

Mrs. Flaherty announced that during the month of November the system would celebrate the opening of the first COVID Center of Excellence, located in the Bronx. She noted that leaders in many of the contributing departments were women and it was impressive to see the success and accomplishment of those leaders, and their success in meeting all necessary benchmarks and deadlines.

The agenda was then moved to the consideration of the action items.

Scott French recused himself due to possible conflict from the following item.

Mrs. Flaherty read the resolution:

Authorizing the New York City Health and Hospitals Corporation (the "System") to execute five successive one year revocable license agreements with the New York City Human Resources Administration ("HRA") for the use and occupancy of approximately 9,930 square feet space at 114-02 Guy Brewer Boulevard, Borough of Queens, known as the

South Jamaica Multi-Service Center to operate various ambulatory health care services managed by Gotham Health ("Gotham") and a Women, Infants, and Children program (the "WIC Program") managed by NYC Health + Hospitals/Queens Hospital Center (the "Facility") at an occupancy fee of \$25 per square foot, a \$2 per square foot utility surcharge, a \$1 per square foot seasonal cooling charge for a total of \$203,094.25 per year and a five year total of \$1,015,471.25 for the Gotham space and \$67,497.25 per year and a five year total of \$337,486.25 for the WIC program space.

Mrs. Flaherty was joined by Theodore Long, MD, Senior Vice President, Office of Facilities Development. Dr. Long reviewed the associated power point presentation summarizing background for the site; services, response to COVID, and occupancy fee.

After discussion and upon motion duly passed and seconded the resolution was approved for consideration by the Board of Directors.

Scott French rejoined the meeting.

Ms. Mendez read the resolutions - the following two resolutions are for consideration by the Joint Capital and IT Committees:

Authorizing New York City Health and Hospitals Corporation (the "System") to execute a five-year and three-month lease agreement with four two-year renewal options, solely at the System's discretion, with QTS Investment Properties Piscataway, LLC ("Owner") for the System's use and occupancy of space at 101 Possumtown Road, Piscataway, NJ, 08854 in Owner's data storage facility (the "PDC") which shall be sufficient for 100 data storage racks or cabinets with the provision of 450 kW of power after ramp up with the right to expansion space and power, the right to reduce the System's use of space and power and service terms as detailed in the summary of Economic Terms attached hereto at a cost not to exceed \$14,820,000.

Authorizing New York City Health and Hospitals Corporation (the "System") to execute a five-year and three-month lease agreement with four two-year renewal options, solely at the System's discretion, with Cervalis LLC, a subsidiary of CyrusOne ("Owner") for the System's use and occupancy of space at 6 Norden Pl, Norwalk, CT 06855 in Owner's data storage facility (the "NDC") which shall be sufficient for 100 data storage racks or cabinets with the provision of 450 kW of power after ramp up with the right to expansion space and power, the right to reduce the System's use of space and power and service terms as detailed in the summary of Economic Terms attached hereto at a cost not to exceed \$17,160,000.

Ms. Mendez, Senior Vice President, EITS, joined by Mrs. Flaherty and Jeffrey Lutz, Senior Assistant Vice President, Enterprise Infrastructure, reviewed the power point presentation, including; strategic overview, background on existing sites, efforts and studies that contributed to decisions in relocating to the new sites, structure

of the new agreements, cost of projects, equipment, and anticipated time lines.

After discussion, and upon motion duly passed and seconded the resolution was approved for consideration by the Board of Directors conditional upon answers to questions about MWBE opportunities.

Mrs. Flaherty read the resolution:

Authorizing New York City Health and Hospitals Corporation (the "System") to sign a one year lease extension with Dr. Mikhail Kantius (the "Landlord") for the use of approximately 4,000 square feet of space at 79-18 164th Street, Borough of Queens to operate a Supplemental Food Program for Women, Infants and Children (the "WIC Program") managed by NYC Health + Hospitals/Queens Hospital Center (the "Facility") at a base rent of \$137,360 per year, or \$34.34 per square foot plus a Common Area Maintenance ("CAM") charge of \$14,199.96 per year and real estate taxes of approximately \$38,416.00 per year for a total annual occupancy cost of \$189,975.96 or \$47.49 per square foot; provided the system will hold an option to renew the lease for an additional four years.

Mrs. Flaherty was joined by Dean Mihaltses, Interim Chief Executive Officer, NYC Health + Hospitals / Queens. Mr. Mihaltses provided background on the WIC program, the site itself, services provided, term of the agreement and occupancy fee, grant funding, and future plans.

After discussion and upon motion duly passed and seconded the resolution was approved for consideration by the Board of Directors.

Mrs. Flaherty read the resolution:

Authorizing New York City Health and Hospitals Corporation (the "System") to sign a one year lease extension with Dr. Mikhail Kantius (the "Landlord") for the use of approximately 4,000 square feet of space at 79-18 164th Street, Borough of Queens to operate a Supplemental Food Program for Women, Infants and Children (the "WIC Program") managed by NYC Health + Hospitals/Queens Hospital Center (the "Facility") at a base rent of \$137,360 per year, or \$34.34 per square foot plus a Common Area Maintenance ("CAM") charge of \$14,199.96 per year and real estate taxes of approximately \$38,416.00 per year for a total annual occupancy cost of \$189,975.96 or \$47.49 per square foot; provided the system will hold an option to renew the lease for an additional four years.

Mrs. Flaherty was joined by Dean Mihaltses, Interim Chief Executive Officer, NYC Health + Hospitals / Queens. Mr. Mihaltses provided background on the WIC program, the site itself, services provided, term of the agreement and occupancy fee, grant funding, and future plans.

After discussion and upon motion duly passed and seconded the resolution was approved for consideration by the Board of Directors.

Mrs. Flaherty read the resolution:

Authorizing the New York City Health and Hospitals Corporation ("NYC Health + Hospitals") to execute a Customer Installation Commitment ("CIC") with the New York City Department of Citywide Administrative Services ("DCAS") and the New York Power Authority ("NYPA") for an amount not-to-exceed \$27,714,280, including a 10% contingency of \$2,040,842, for the planning, design, procurement, construction, construction management and project management services necessary for Phase II - energy efficiency upgrades (the "Project") at NYC Health + Hospitals/Lincoln (the "Facility").

Mrs. Flaherty was joined by Marcus Lewis, Assistant Director, Office of Facilities Development. Mrs. Flaherty reviewed the project details included in the associated power point; project background, relationship with New York Power Authority (NYPA), solicitation, MWBE commitment, project budget, anticipated timeline and expected savings.

After discussion and upon motion duly passed and seconded the resolution was approved for consideration by the Board of Directors.

Mrs. Flaherty read the resolution:

Authorizing the New York City Health and Hospitals Corporation ("NYC Health + Hospitals") to execute a Customer Installation Commitment ("CIC") with the New York Power Authority ("NYPA") for an amount not-to-exceed \$12,622,632, including a 10% contingency of \$969,582, for the planning, design, procurement, construction, construction management and project management services necessary for the chiller plant upgrade (the "Project") at NYC Health + Hospitals/Metropolitan (the "Facility").

Mrs. Flaherty was joined by Marcus Lewis, Assistant Director, Office of Facilities Development. Mrs. Flaherty reviewed the project details included in the associated power point; project background, relationship with NYPA, solicitation, MWBE commitments, project budget, and anticipated timeline.

After discussion and upon motion duly passed and seconded the resolution was approved for consideration by the Board of Directors.

Feniosky Peña-Mora recused himself for the balance of the meeting due to possible conflict and José Pagán Chaired the balance of the meeting.

Mrs. Flaherty recused herself for the balance of the meeting due to possible conflict.

Mr. Gonzalez read the resolution:

Authorizing the New York City Health and Hospitals Corporation ("NYC Health + Hospitals") to negotiate and execute requirements contracts

with seven Construction Management ("CM") consulting firms namely AECOM USA Inc, Armand Corporation, Gilbane Building Company, JACOBS Project Management Co., McKissack & McKissack, TDX Construction Corporation, The McCloud Group LLC., to provide professional CM services; on an as-needed basis at various facilities throughout the Corporation. The contracts shall be for a term of three years with two one-year options for renewal, solely exercisable by NYC Health + Hospitals, for a cumulative amount not to exceed \$10,000,000 for services provided by all such consultants.

Oscar Gonzalez, Assistant Vice President, Office of Facilities Development presented an overview of Health + Hospitals construction management services, the RFP criteria, an overview of the procurement, highlights of the firms selected, and MWBE plans for each vendor.

After discussion and upon motion duly passed and seconded the resolution was approved for consideration by the Board of Directors.

There being no further business, the Committee Meeting as adjourned at 10:37 PM.

CONTRACT APPROVAL

RISING SUN CONSTRUCTION, LLC

EXTERIOR FAÇADE REHABILITATION

NYC HEALTH + HOSPITALS / HARLEM

RESOLUTION

Authorizing the New York City Health and Hospitals Corporation ("NYC Health + Hospitals") to execute a contract with Rising Sun Construction, LLC (the "Contractor") for an amount not to exceed \$12,425,781.30 for construction services necessary for the reconstruction of the exterior façade rehabilitation at NYC Health + Hospitals / Harlem Hospital Center (the "Facility") with a 15% contingency of \$1,866,453 for unexpected changes in scope yielding a total authorized expenditure of \$14,292,234, with a total project budget of \$16,527,512.

WHEREAS, the MLK Building and the Kountz Pavilion were constructed in 1969 & 1950 and their facades are currently classified as "unsafe" requiring the installation of an extensive side walk shed until the façade work is completed; and

WHEREAS, all of the joint sealants and gaskets between the steel-paneled façades have deteriorated and are in need of replacement; and

WHEREAS, bricks have cracked and mortar joints have deteriorated; and

WHEREAS, Corten steel siding, soffit and column panels have deteriorated; and

WHEREAS, to comply with the requirements of the City's Façade Safety & Inspection Program and to maintain safety for staff, patients and the surrounding community, the above referenced reconstruction must be completed as soon as possible; and

WHEREAS, completion of the exterior façade reconstruction will remove the listed unsafe conditions; and

WHEREAS, this Capital Project for reconstruction of the exterior façade totals \$16,527,512 of which \$12,425,781.30 is allocated for the proposed contract; and

WHEREAS, the balance of the \$16,527,512 budgeted will be spent on other contracts associated with this project including design, design contingency, construction management and other professional fees; and

WHEREAS, this project will be completed during 2022.

NOW THEREFORE, be it

RESOLVED, that the New York City Health and Hospitals Corporation be and hereby is authorized to execute a contract with Rising Sun Construction, LLC for an amount not to exceed \$12,425,781.30 for construction services necessary for the reconstruction of the exterior façade at NYC Health + Hospitals / Harlem Hospital Center with a contingency of \$1,866,453 for unexpected changes in scope yielding a total authorized expenditure of \$14,292,234, with a total project budget of \$16,527,512.

**EXECUTIVE SUMMARY
BUILDING EXTERIOR RESTORATION
NYC HEALTH + HOSPITALS / HARLEM HOSPITAL**

| | |
|---------------------|--|
| OVERVIEW: | NYC Health + Hospitals seeks to reconstruct the exterior façade of the MLK Building and Kountz Pavilion at NYC Health + Hospitals / Harlem. The exterior façade rehabilitation was designed, estimated and bid in accordance with the NYC Health + Hospitals' Operating Procedure 100-5. The contract is for an amount not-to-exceed \$12,425,781.30. |
| NEED: | The MLK Building and the Kountz Pavilion were constructed in 1969 & 1950 respectively. The facades of the buildings are currently classified as "unsafe" and an extensive sidewalk shed had been required to be installed and maintained until the façade rehabilitation work is completed. The facades of the MLK Building and Kountz Pavilion are comprised of steel panels. Completion of the façade rehabilitation will remove the listed unsafe conditions and will meet the requirements of the City's Façade Safety & Inspection Program. |
| PROCUREMENT: | Publicly bid. |
| SCOPE: | Work shall consist of: Sheet metal panel enclosures at existing marble columns cladding, lintel rehabilitations, gravel stop fascia repairs, window glazing replacement; sealant replacement at window/doors and wall expansion joints; replacement of stone cladding with metal panel cladding; railing repairs, stacked spandrel panels and at brick masonry wall; remove and replace broken window glass panels. |
| COSTS: | Total project budget is \$16,527,512. Base bid of \$12,425,781.30. \$1,866,453 in construction contingency. |
| FINANCING: | General Obligation Bonds. |
| SCHEDULE: | The project is scheduled for completion in 2022. |
| MWBE: | 31% subcontractor utilization plan. |

NYC H+H / HARLEM

MLK Building and Kountz Building Exterior Façade Restoration

Capital Committee
December 3, 2020

Ebone Carrington, Executive Director, NYC Health + Hospitals / Harlem
Christine Flaherty, Senior Vice President, Office of Facilities Development



Project Background

- The MLK Building and the Kountz Pavilion were constructed in 1969 & 1950. The facades of these buildings are currently classified as “unsafe” and an extensive side walk shed has been installed until the façade work is completed.
- The sidewalk shed was installed to protect the public and remains an ongoing concern from multiple community stakeholders
- Repair of spalled concrete and deteriorated reinforcement of exterior balconies
- Masonry units have cracked and needs to be removed and replaced
- Replacement of stone cladding with metal panel cladding
- There are several windows with broken glass creating unsafe conditions and leading to air and water infiltrations.
- A number of railings have become loose and unsafe and must be restored.



Project Background, cont.

- In order to comply with the requirements of Façade Safety & Inspection Program (FISP), and to maintain a safe environment for staff, patients and the surrounding community, the above referenced reconstruction must be completed as soon as possible
- Completion of the exterior façade reconstruction will remove the listed unsafe conditions



Construction Contract

- Sourced via public bid
- Rising Sun Construction Corporation was the lowest of sixteen (16) bidders
- MWBE 31% subcontractor utilization plan presented

| Subcontractor | Certification | Supplies/Services | Utilization Plan % |
|------------------|---------------|-------------------|--------------------|
| City Scaffolding | MBE | Services | 16% |
| CMC Environment | WBE | Services | 9% |
| KS Construction | MBE | Services | 6% |
| | | | |

- Contract amount is \$12,425,781.30
- MWBE amount is \$ 3,850,000
- Since the contractor did not work with any NYC Agency, no MOCs Evaluation was available. However during the reference checks of work performed for USPS and the MTA, all indicate that they would recommend the company for future work.
- Projected completion in 2022

Project Budget

| Harlem Façade Restoration | |
|---------------------------------------|----------------------|
| Construction | \$ 12,425,781 |
| Asbestos Abatement | \$ 50,000 |
| Construction Contingency | \$ 1,866,453 |
| Architectural/Engineering Fees | \$ 1,166,156 |
| Architectural/Engineering Contingency | \$ 106,045 |
| Construction Management | \$ 913,077 |
| TOTAL | \$ 16,527,512 |



Capital Committee Approval Request

- Authorizing the New York City Health and Hospitals Corporation (“NYC Health + Hospitals”) to execute a contract with Rising Sun Construction, LLC (the “Contractor”) for an amount not to exceed \$12,425,781.30 for construction services necessary for the reconstruction of the exterior façade rehabilitation at NYC Health + Hospitals / Harlem Hospital Center (the “Facility”) with a 15% contingency of \$1,866,453 for unexpected changes in scope yielding a total authorized expenditure of \$14,292,234, with a total project budget of \$16,527,512.

To: Colicia Hercules
Chief of Staff, Office of the Chair

From: Keith Tallbe
Senior Counsel
Office of Legal Affairs

Tallbe, Keith

Digitally signed by Tallbe,
Keith
Date: 2020.11.19
16:01:00 -05'00'

Re: Vendor responsibility, EEO and MWBE status or Board review of contract

Vendor: Rising Sun Construction, LLC

Date: November 19, 2020

The below chart indicates the vendor 's status as to vendor responsibility, EEO and MWBE:

Vendor Responsibility

Pending

EEO

Approved

MWBE

31% Utilization Plan

The above status is consistent and appropriate with the applicable laws, regulations, and operating procedures to allow the Board of Directors to approve this contract.

CONTRACT APPROVAL

CABLING SERVICES

G-SYSTEMS, INC.

CORANET, CORP.

MASON TECHNOLOGIES, INC.

**NYC HEALTH + HOSPITALS / ENTERPRISE
INFORMATION TECHNOLOGY SERVICES**

RESOLUTION

Authorizing New York City Health and Hospitals Corporation (the “**System**” to execute a three-year requirements contracts with G-Systems, Inc. (“**G-Systems**”), Coranet Corp. (“**Coranet**”) and Mason Technologies, Inc. (“**Mason**”) for structured cabling services and rack/cabinet solutions with the System with two one-year options to renew such contracts with each firm and with the total cost of all three contracts over their full potential five-year terms not to exceed \$75.5M.

WHEREAS, the System has frequent need of cabling services as it continually upgrades its information technology equipment, renovates its facilities and constructs new facilities; and

WHEREAS, it is not cost efficient for the System to perform such cabling services with its own forces due to the episodic and intermittent nature of the work; and

WHEREAS, in the past, the System has obtained such services through individual project-based agreements; and

WHEREAS, the System has determined that having cabling services available from several vendors under standby requirements contracts will result in more orderly contracting with structured open competition and predictable pricing; and

WHEREAS, with the approval of the Contract Review Committee, the System issued a Request for Proposals for the desired services, received seven proposals that were evaluated by an evaluation committee that rated G-Systems, Coranet and Mason the highest; and

WHEREAS, the Senior Vice President for Enterprise Information Technology Services will manage the proposed contracts.

NOW THEREFOR, BE IT RESOLVED, that New York City Health and Hospitals Corporation be and it hereby is authorized to execute a three-year requirements contracts with G-Systems, Inc., Coranet Corp. and Mason Technologies, Inc. for structured cabling services and rack/cabinet solutions with the System with two one-year options to renew such contracts with each firm and with the total cost of all three contracts over their full potential five-year terms not to exceed \$75.5M.

EXECUTIVE SUMMARY
AWARD OF REQUIREMENT CONTRACTS FOR
IT CABLING SERVICES TO
G-SYSTEMS, CORANET CORP. AND MASON TECHNOLOGIES, INC

| | |
|---------------------|--|
| BACK-GROUND: | Every construction project the System undertakes and most IT projects involve IT cabling including structured cabling services and rack/cabinet solutions. It is not cost efficient for the System to perform such cabling services with its own forces due to the episodic and intermittent nature of the work. In the past IT cabling services were obtained through project-based agreements. This approach required frequent procurement and contracting that was inefficient and sometimes required hurried procurement and contracting with inconsistent degrees of competition among prospective firms. The System determined that it would be more efficient to contract with several firms on a stand-by, requirements basis. |
| PROCUREMENT: | An RFP was issued in September 2020. It was posted in the City Record as well as being sent directly to four firms. Seven firms responded with proposals. An 8-person evaluation committee with representation from across the System graded the seven proposals based on experience, their technical proposal, cost and MWBE participation. The committee gave the highest scores to G-Systems, Coranet and Mason. The CRC approved the issuance of the RFP and the selection of the three highest scoring proposers. |
| NEED: | Over FY 19 and FY 20, the System spent approximately \$20M and \$13M respectively on IT cabling services. |
| TERMS: | Work will be given out to the three firms pursuant to Work Orders that will specify the scope of work, duration and total price based on the rates that each contractor commits under the proposed requirements contracts. Work Orders will be given out based on mini-bids conducted for each project. No work is committed to any contractors in advance. |
| FUNDING: | All necessary funding will be secured on a project by project basis. In some cases, capital funds will be used whereas expense funds will be used in other cases depending on the nature of the projects. Some work will be funded with the System's operating funds whereas other work will benefit from dedicated funding based on the project. |
| MWBE | Both Coranet and Mason are MWBE firms. G-Systems has presented a plan for 30% MWBE participation. |

Structured Cabling Agreement

Joint IT and Capital Committee
December 3, 2020

**Jeffrey Lutz, Senior Assistant Vice President, Chief Technology Officer,
Enterprise IT Services**

Overview

- Application to enter into contracts with three vendors to provide all labor, equipment and materials necessary for structured cabling services and rack/cabinet solutions in order to establish a network connection between devices and LAN/WAN Systems throughout the enterprise.
- Provide services for both project and maintenance needs with a not to exceed of \$75.5M. Estimates based on historical spend as well as projects such as Network Refresh and BioMed and work associated with moves/adds and changes.
- EITS issued an RFP in September 2020.
- Contract term- three years with two one-year renewal options with all necessary funding deriving from previously approved budgets and/or budgets to be approved during the contract term.
- Projected to starting utilizing the contract starting fiscal year 2021 to ensure quick delivery of service at the sites to meet demands.
- Large projects will be awarded based on mini-bids. Smaller projects will be awarded at the discretion of H+H in order to allow for more participation and development of the less experienced vendors.
 - Mini-bid criteria based on pricing and ability to meet timelines

Procurement (RFP Criteria)

➤ Minimum criteria:

- MWBE Utilization Plan, Waiver, or MWBE Certification
- Experience: 5 years providing cabling services of similar size and scope in healthcare facilities, including acute post-acute care environments
- Technical Resources: personnel must have all certifications necessary to install the equipment
- Financial Capacity: must have operating revenues of at least \$10 million annually for the 3 preceding years

➤ Substantive Criteria

- Experience 35%
- Technical Proposal 30%
- Cost 25%
- MWBE Utilization 10%

➤ Evaluation Committee:

- Sr. Director, Unified Communications
- Director, Office of Facilities Development
- Office of Facilities Development
- Sr. Director, EITS Finance
- Senior AVP / Chief Technology Officer, EITS
- Sr. Network Architect, EITS Networking
- Sr. Networking Engineer/Architect, EITS Networking
- Director Unified Communications/VOIP, EITS Unified Communications

Overview of Procurement

- 5/12/20: CRC approved an application to issue RFP
- 9/22/20: RFP sent directly to 4 vendors and posted to City Record
- 9/25/20: Pre-proposal conference call
- 10/9/20: Proposal deadline, 7 proposals received
 - Three certified MWBE organizations and remainder agreed to 30% MWBE utilization
- 10/13/20: Evaluation committee reviewed proposals and completed scoring
- G-Systems, Coranet (MWBE), Mason(MWBE) were the highest scoring vendors

Estimates & Historical Spend

Estimated Spend

| Fiscal year | Expense | Capital (current) | Capital (New Needs) | Total |
|--------------|---------------------|---------------------|---------------------|---------------------|
| 2021* | \$1,050,000 | \$4,000,000 | \$9,000,000 | \$14,050,000 |
| 2022 | \$3,150,000 | \$4,000,000 | \$9,000,000 | \$16,150,000 |
| 2023 | \$2,100,000 | \$4,000,000 | \$9,000,000 | \$15,100,000 |
| 2024 | \$2,100,000 | \$4,000,000 | \$9,000,000 | \$15,100,000 |
| 2025 | \$2,100,000 | \$4,000,000 | \$9,000,000 | \$15,100,000 |
| Total | \$10,500,000 | \$20,000,000 | \$45,000,000 | \$75,500,000 |

- * FY21 Expense amount is prorated for 6 months with the difference moved to FY22
- Capital funded through the Network Refresh Infrastructure Capital Project
- Expense funded through the Operating budget

Historical Spend

| | Fiscal Year | Capital | COVID | Operating | Total |
|-----------|------------------------------|---------------------|--------------------|--------------------|---------------------|
| G-Systems | FY19 | \$15,504,447 | \$0 | \$3,252,765 | \$18,757,212 |
| Mason | FY19 | \$989,554 | \$0 | \$379,861 | \$1,369,415 |
| | FY19 - Total | \$16,494,002 | \$0 | \$3,632,626 | \$20,126,627 |
| G-Systems | FY20 | \$6,078,988 | \$2,100,000 | \$1,977,947 | \$10,056,936 |
| Mason | FY20 | \$2,498,365 | \$0 | \$836,589 | \$3,334,954 |
| | FY20 - Total | \$8,577,353 | \$2,100,000 | \$2,814,536 | \$13,391,889 |
| | FY19 & FY20 Total | \$25,071,354 | \$2,100,000 | \$6,447,162 | \$33,518,517 |

- * Mason is a NYC registered MWBE
- G-Systems has met or exceed 30% MWBE utilization since 2019
 - All materials for job are purchased through Network Building Technologies LLC, which is in excess of 30% of the total dollar value for the job.
- Both vendors have been very important to the support of H+H including Epic, Point Click Care and COVID related response

Approval Request

- EITS seeks approval to enter into a contract with G-Systems, Coranet Corporation and Mason Technologies for Cabling Services
 - Term: Three year contract with two, one year renewal options
 - Estimated cost for the contract term: \$75.5M
 - Payment will be based on actual services performed pursuant to a work order signed by Health + Hospitals and the vendor
 - Termination for convenience
 - No requirement of a minimum payment to the vendors
 - MWBE Status:
 - G-Systems has submitted a M/WBE Utilization plan to satisfy the 30% criteria through a NYC M/WBE Certified subcontractor, Network Building Technologies LLC.
 - Coranet and Mason are certified NYC M/WBE organizations



To: Colicia Hercules
Chief of Staff, Office of the Chair

From: Keith Tallbe
Senior Counsel
Office of Legal Affairs

Tallbe, Keith

Digitally signed by Tallbe,
Keith
Date: 2020.11.24
11:17:01 -05'00'

Re: Vendor responsibility, EEO and MWBE status or Board review of contract

Vendor: Coranet Corp.

Date: November 24, 2020

The below chart indicates the vendor 's status as to vendor responsibility, EEO and MWBE:

Vendor Responsibility

Approved

EEO

Pending

MWBE

NYC WBE

The above status is consistent and appropriate with the applicable laws, regulations, and operating procedures to allow the Board of Directors to approve this contract.

To: Colicia Hercules
Chief of Staff, Office of the Chair

From: Keith Tallbe
Senior Counsel
Office of Legal Affairs

Tallbe, Keith
Digitally signed by Tallbe, Keith
Date: 2020.11.24 11:17:32 -05'00'

Re: Vendor responsibility, EEO and MWBE status or Board review of contract

Vendor: G-Systems, Inc.

Date: November 24, 2020

The below chart indicates the vendor 's status as to vendor responsibility, EEO and MWBE:

Vendor Responsibility

Approved

EEO

Pending

MWBE

30% Utilization Plan

The above status is consistent and appropriate with the applicable laws, regulations, and operating procedures to allow the Board of Directors to approve this contract.



To: Colicia Hercules
Chief of Staff, Office of the Chair

From: Keith Tallbe
Senior Counsel
Office of Legal Affairs

Tallbe, Keith

Digitally signed by Tallbe, Keith
Date: 2020.11.24 11:17:15 -05'00'

Re: Vendor responsibility, EEO and MWBE status or Board review of contract

Vendor: Mason Technologies, Inc.

Date: November 24, 2020

The below chart indicates the vendor 's status as to vendor responsibility, EEO and MWBE:

Vendor Responsibility

Approved

EEO

Pending

MWBE

NYC WBE

The above status is consistent and appropriate with the applicable laws, regulations, and operating procedures to allow the Board of Directors to approve this contract.